



General Training Requirements

Contractor shall implement an effective program to provide orientation training and education to a broad range of Customer/End-Users. This training is integral to Customer awareness, satisfaction, and efficient use of contracted services.

1. Training Team
 - Engineering Team = Technical Training
 - Customer Success Team = Technical SLA Training
 - ISS Team = Admin (ordering, billing, website, TTRT, reports, etc.)
2. Educating and training Customers/End-Users – Customer Training Course Catalog:
 - Course curriculum (Customer Tools and Services)
 - Ordering Process (How does a Customer acquire a Quote and Order the product)
 - Billing & Invoicing & Invoicing (How does a Customer leverage this tool)
 - Website (How does a Customer use the Website)
 - TTRT – Trouble Tickets (How does a Customer use the Trouble Tickets)
 - SLA – Service Level Agreements Technical Training for Contracted Services
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 - Course content
 - Above course data with:
 - Process details and flow charts of process.
 - Use Cases for above services.
 - E-rate Seminar
 - NWN DNCS IFB C4DNCS19
 - Methods of delivery for each course
 - Webinar via video on website (through the Public Website)
 - Live Training
 - .pdf documentation
 - Videos of phone equipment
 - Proposed locations for each course (where applicable)
 - Website and Sacramento
 - Fresno, Bay Area and So. Cal. in addition, periodically

